

Surveys that work

Using questionnaires to gather useful data

Caroline Jarrett

Brisbane 2010

Agenda

9:00	Introduction and getting started with surveys	
9:15	Comparing processes	
10:00	What the survey methodology experts say about process	
10:45	Break	
11:30	Working on questions	
12:45	Lunch	
1:30	Working through the process	
2:30	Survey error and how to avoid it	
3:00	Choosing a survey tool	
3:15	Break	
4:00	Test, test, test	
5:00	Close	

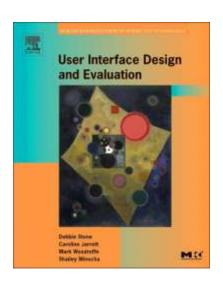
Introduction

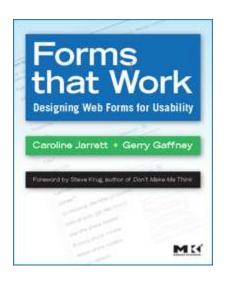
Who we are

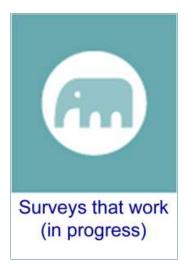
An exercise: three ways with a question

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The definitions we're using for today

- A survey:
 - The process of specifying, gathering, processing, and reporting data
- A questionnaire:
 - The list of questions and allowed answers
- The respondent:
 - The person who provides the answers
- An interview:
 - An interviewer talks with a respondent
 - Could be face-to-face, on the phone, by email

The survey methodologist's terms are different from everyday usage

A survey:

- The process of specifying, gathering, processing, and reporting data
- Some authorities use the term 'questionnaire' for the survey

The instrument:

- The list of questions and allowed answers
- Some authorities use the term 'questionnaire' for the instrument
- Also sometimes called a 'script' or a 'question protocol'

The administration method:

- 'Self-administered': the respondent works directly with the instrument
- 'Interviewed': there is an interviewer (face-to-face or by telephone)

For today's purposes, we'll use interview or questionnaire like this

Interview

- Talk to the user
- Interviewer captures the answers
- Small samples
- Interviewer has discretion to vary the details of the interview

Questionnaire

- Do not talk to the user
- Receive written
 answers from user
- Large samples
- Wording and (some)
 answers are fixed

Write down your answers to this questionnaire

1. How many user surveys have you run?

NONE 1 to 5 6 to 10 more than 10

2. What is your top tip for a better user survey, based on experience of writing or answering?

Now try it as an interview

1. How many user surveys have you run?

NONE 1 to 5 6 to 10 more than 10

2. What is your top tip for a better user survey, based on experience of writing or answering?

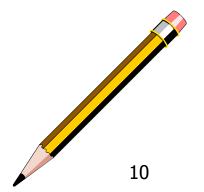


Now tell each other a story about your experience relevant to these questions

1. How many user surveys have you run?

NONE 1 to 5 6 to 10 more than 10

2. What is your top tip for a better user survey, based on experience of writing or answering?



Now let's share data and stories

- What numbers have we collected?
- What open answers?
- What stories?

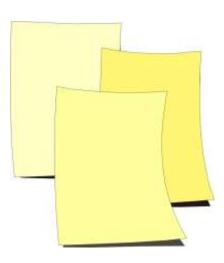


Outline

Comparing processes What the experts say about process Working on questions Working through the process Survey error and how to avoid it Choosing a survey tool Test, test, test

Let's compare processes

- Think about the process of developing a survey
 - If you currently run surveys, think about a typical recent one
 - If you don't, think about what a survey development process might be
- Write each step in your process on a sticky note
- Number each step in order
- Put your initials or name on each step
- Then we'll do some comparing



Outline

Comparing processes

What the experts say about process

Working on questions

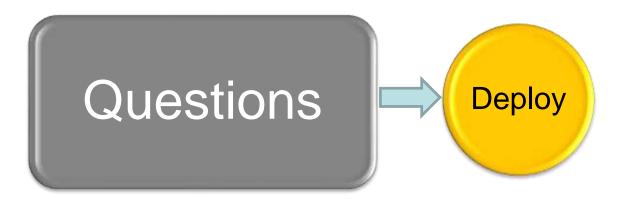
Working through the process

Survey error and how to avoid it

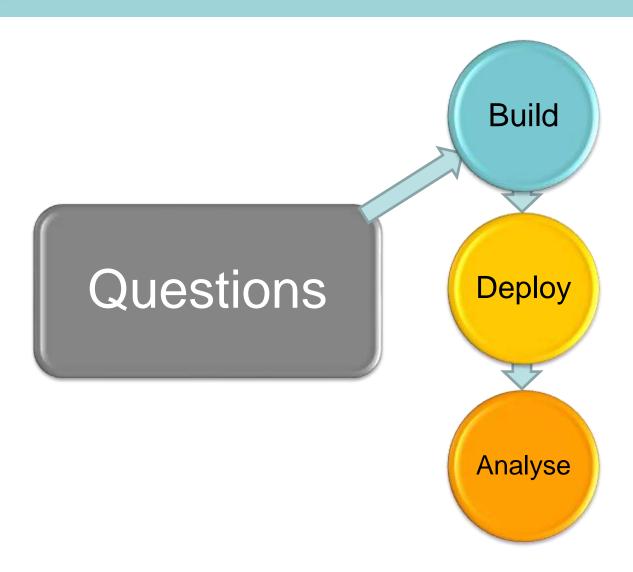
Choosing a survey tool

Test, test, test

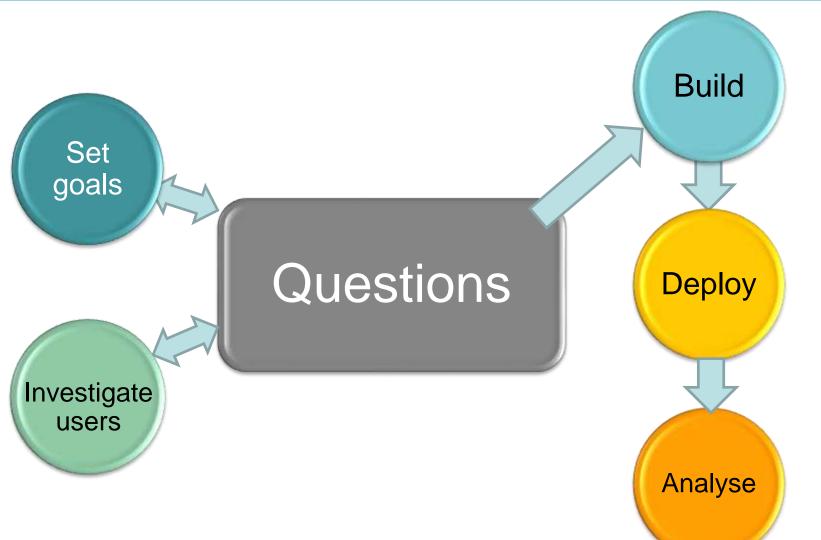
One type of survey request



A more sophisticated version



The iterative ideal



A basic process

Goals

Establish your goals for the survey

Build

- Write questions
- Build the questionnaire

Deploy

 Run the survey from approach to follow-up

Analyse

Analyse the results

A much better basic process

Goals

Establish your goals for the survey

Users

 Find out what your users want to tell you

Build

- Write questionsBuild the
- Build the questionnaire

Deploy

 Run the survey from approach to follow-up

Analyse

Analyse the results

Note: later in the day, we discussed the process and decided that

'find out what your users want to tell you' wasn't quite the right description.

We thought about 'understand your users' but decided that wasn't quite right either.

Crucial points:

- -Review what you know about users.
- -If it's not much, go and find out about them, qualitatively.

A complete process

Goals

Establish your goals for the survey

 Decide what you will do based on the results

Users

- Find out what your users want to tell you
- Design your sampling strategy

Build

- Write questions
- Build the questionnaire
- Usability test
- Pilot the survey

Deploy

- Run the survey from approach to follow-up
- Monitor your response rate

Analyse

Analyse the results

 Cross-check the results

A typical expert view: The topics discussed by Dillman et al (2008)

Goals Users Deploy Analyse Build Write Find out what your questions users want Build the to tell you Design your Usability test Monitor your sampling response Pilot the strategy rate survey

Our example: students and social media

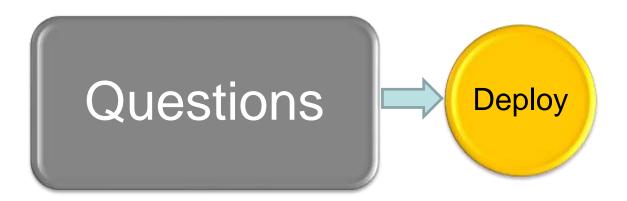
- "Our students use social media: why aren't we there?"
- We need some quantitative data



Outline

Comparing processes
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One type of survey request



Some details of question design

Some basics on questions
What is a Likert scale?
Number of points in a rating scale

Write good questions

- Mix question types: choice and open
- Use appropriate, unambiguous language
- Avoid leading questions
- Present one question at a time
- Keep questions concise
- Keep positive; negatives are harder to understand

Our example: students and social media

- "Our students use social media: why aren't we there?"
- We need some quantitative data



Questions are slippery and do unexpected things

Don Dillman

"Similar to driving in freeway traffic while drinking a cup of hot coffee and answering an emergency call on a cell phone ... Many things are competing for attention and failure to heed any of them can spell disaster"

Meanings change in context

- "Frequent"
 - Heart attacks
 - Headaches
- "Within the last week"
 - Working week
 - Week and weekend
 - Seven days up to today

Meanings change in context

- According to the question
 - How many children in your family?
 - Is there any history of cancer in your family?
- According to the context of the question
 - What is your income?
 - Tax authority
 - Salary survey
- According to the answer categories
 - Do you own a car? Yes No
 - Do you own a car? Own Lease Both Neither

Is the user's meaning the same as yours?

- Are you a director?
 - User meaning: job title such as director of a play
 - Tax meaning: responsible for financial decisions made in the business, job title doesn't matter
- "It is easy to get data files in and out of this system:
 Agree Undecided Disagree"
 - User answer: undecided
 - User doesn't understand the question

An example of context effects: How happy is your marriage?

First group:

How would you describe your marriage?
 63% 'very happy'

How would you say things are these days?
 38% 'very happy'

Second group:

How would you say things are these days?
 52% 'very happy'

How would you describe your marriage?
 70% 'very happy'

Putting the marriage question second:

- Increases reported general happiness by 14%
- Increases reported marital happiness by 7%

An example of scale effects: How many hours a day do you study?

Low scale

- ½ hour or less
- From ½ to 1 hour
- From 1 to 1 ½ hours
- From 2 to 2 ½ hours
- More than 2 ½ hours

High scale

- 2 ½ hours or less
- From 2 ½ to 3 hours
- From 3 ½ to 4 hours
- From 4 to 4 ½ hours
- More than 4 ½ hours

Scale influences the response

	Low scale	High scale
Up to 2 ½ hours	70%	29%
More than 2 ½ hours	30%	71%

Note: we discussed 'boxing'

i.e. adding together the scores from the 'top two boxes' and 'bottom two boxes'

A typical definition of Likert scale includes named response points

 "A typical question using a Likert Scale might pose a statement and ask the respondent whether they Strongly Agree - Agree - Undecided - Disagree or Strongly Disagree."

A different type of definition collects several responses and combines them

- "A typical question using a Likert Scale might pose a statement and ask the respondent whether they Strongly Agree - Agree - Undecided - Disagree or Strongly Disagree."
 - http://www.icbl.hw.ac.uk/ltdi/cookbook/info_likert_scale/
- "Rensis Likert (1932) developed a direct measure of attitudes called the Likert Scale. A Likert Scale adds up responses to statements representative of a particular attitude".
 - http://www.gerardkeegan.co.uk/glossary/gloss_l.htm

Likert had several different types of question in his scales

13. How much military training should we have?

(a) We need universal compulsory military training.

(b) We need Citizens Military Training Camps and Reserve Officers Training Corps, but not universal military training.

(c) We need some facilities for training reserve officers but not as much as at present.

(d) We need only such military training as is required to maintain our regular army.

(e) All military training should be abolished.

(1)

(2)

17. The United States, whether a member or not, should co-operate fully in the humanitarian and economic programs of the League of Nations.

Strongly
Approve Approve Undecided Disapprove Disapprove

(5) (4) (3) (2) (1)

Likert was trying to pin down slippery attitudes

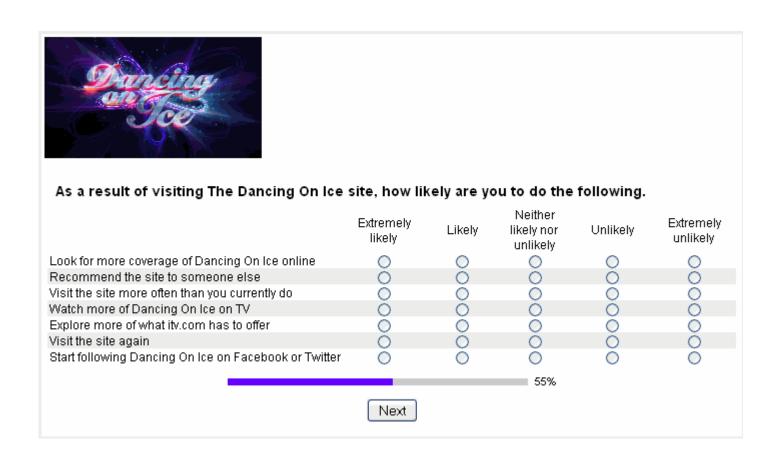
- A Likert scale of statements about 'helpfulness'
 - The instructions and prompts are helpful.
 - I find that the help information given by this system is not very useful.
 - The way that system information is presented is clear and understandable.
 - There is never enough information on the screen when it's needed.
 - I can understand and act on the information provided by this system.
 - The system has helped me overcome any problems I have had in using it.
 - The organisation of the menus seems quite logical.
 - Error prevention messages are not adequate.
 - The quality of the help information varies across the system.
 - It is easy to see at a glance what the options are at each stage.
- The statements are analysed statistically as a group.

Make the 'helpfulness' questions more useful?

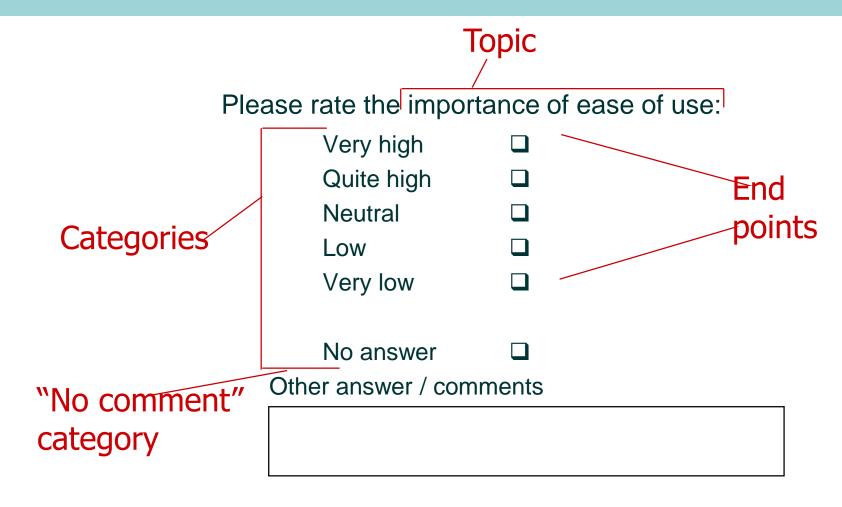
- If you had to choose just one 'helpfulness' question, which would it be?
- Runner up?
- What action would you take based on the answer?



Grids combine questions using Likert-like scales



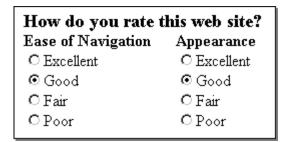
Anatomy of a response range



A good response range has four key attributes

- 1. Easy to associate response with category
- 2. Balanced end-points
- 3. Allows user to over-answer or not answer
 - "no comment" category
 - space for comments
- 4. Thoughtful choice of default

All of these examples have unbalanced ranges







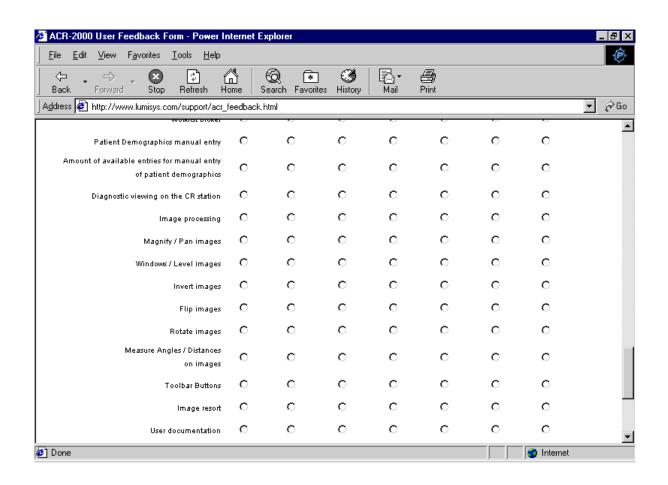
How would you rate our web site?			
Ease of Use: Excellen	t 🔽		
Usefulness of Information:	Excellent		
What aspects did you like/	Excellent		
	{Very Useful		
	Average		
	Could Be Improved		
	Not Very Useful		

The top example does not allow for 'other'; the other example isn't consistent

- 8. How long do you usually spend on a visit to this site?
 - C Less than 10 minutes
 - O 10 to 30 minutes
 - 30 minutes to an hour
 - More than an hour

How often de you	0	0	LUIZE NILII		alder be		Other	
How often do you Once a study		Once a shift [Daily Weekly		onthly	(Specify)	
Archive images?	0	0	0			o [
Run self test manually?	0	0	0			o [
Restart the workstation?	0	0	C			o [
Have the scanner calibrated?	0	0	0	C		o [
How do you rate the	following features?	Not Used	Very Unsatisifed	Moderately Unsatisifed	Somewhat Unsatisifed	Somewhat Satisfied	Moderately Satisfied	Very Satisfied
Installation, training	g & support?	\circ	0	0	0	0	0	0
c	R hardware?	0	0	0	0	0	0	0
Plate Eraser?		\circ	0	0	0	0	0	0
Software in general?		\circ	0	0	0	0	0	0

Make sure that it is easy to associate the response and the category



This psychological scale should allow the user to 'over answer' (but it doesn't).

Rating the experience

On a sliding scale of 1 to 10 how much distress did the experience cause you?

No distress O1 O2 O3 O4 O5 O6 O7 O8 O9 O10 Extreme distress

How much has what happened changed your life?

No change at all O1 O2 O3 O4 O5 O6 O7 O8 O9 O10 Complete change to my life

Equally important: allow user to decline to answer

Be careful about offering a default



Rule of thumb:

- On forms, consider the most common choice as default
- On questionnaires,
 offer neutral or
 "-enter choice-"
 as default

In testing, participants gave 6 reasons for choosing the midpoint of a three-point scale

- Example: series of topic statements
 - "This system responds too slowly to inputs."
- Three category choices
 - User chooses from "Agree Undecided Disagree"
- Reasons for choosing "Undecided"
 - 1. Neither agree nor disagree
 - 2. Sometimes agree and sometimes disagree
 - 3. Don't know
 - 4. Not interested
 - 5. Don't understand the topic statement
 - 6. Not up to me to comment on this point

Adding extra steps in the range shows no improvement for usability (but may statistically)

Steps	Effect
3	Uncomfortable. Users like to 'shade' their answers
4	Uncomfortable. No mid-point
5	Best choice
6	Creates ambiguous centre
7	Users move to 'top 5' or 'bottom 5'
Over 7	Same problems as for 6 and 7, only worse. End and middle effects

Exceptions to the 5 point rule

- Offer more than 5 points if:
 - You are asking about complex attitudes and users really, truly want to express subtle differences
 - When you test your questionnaire, your users insist that they want more than 5
 - You're heading into a political war with someone who is convinced that more points are better
- Don't offer any points for numeric answers (such as hours of watching television). Ask for a value instead.

Summary: a good response range

- Categories
 - All categories meaningful for topic
 - Try to be as comprehensive as you can
 - Allow for exceptions: "other" category
- Easy to associate response with category
- Balanced end-points
- Allows user to over-answer or not answer
 - "no comment" category
 - space for comments
- Thoughtful choice of default

A survey is more than questions



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Comparing processes
What the experts say about process
Working on questions
Working through the process
Survey error and how to avoid it
Choosing a survey tool
Test, test, test

Users

Build

Deploy

Analyse

- Establish your goals for the survey
- Find out what your users want to tell you
- Write questions
- Build the questionnaire
- Run the survey from approach to follow-up
- Analyse the results

Users

Build

Deploy

Analyse

 Establish your goals for the survey



Set goals for the survey

- Who wants the results of the survey?
- When do you need the results?
- Why do a survey rather than something else?

Our example: students and social media

- "Our students use social media: why aren't we there?"
- We need some quantitative data



Users

Build

Deploy

Analyse

 Find out what your users want to tell you



Users

Decide on the target group

- Who are they?
- Do they all own the same information?
- Do they want to tell you the information?
- How will you find them?

Users

Interview some respondents

- What you do:
 - Check that you have the right group
 - Establish correct language
 - Find out what they want to tell you
- Why you do it:
 - Surveys that are interesting get a better response rate

Users

Response relies on effort, reward, and trust

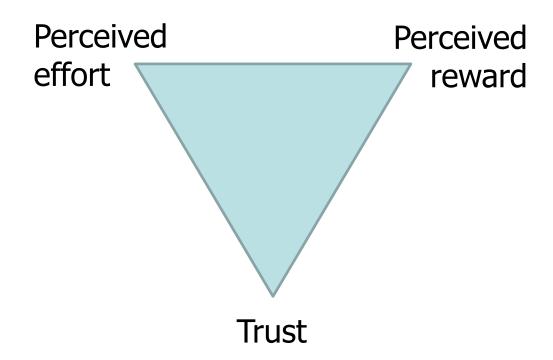


Diagram from Jarrett, C, and Gaffney, G (2008) "Forms that work: Designing web forms for usability" inspired by Dillman, D.A. (2000) "Internet, Mail and Mixed Mode Surveys: The Tailored Design Method"

Our example: students and social media

- "Our students use social media: why aren't we there?"
- We need some quantitative data



Goals Users Build Deploy Analyse

- Write questions
- Build the questionnaire

Build

Organize the questions to grab the respondent's attention

- Keep to one topic at a time
- Start with questions that are interesting
- Move from less invasive to more invasive
- Minimize requests for personal information

Sorting out the topics: group these ones

- 1. What was your total family income in 2009?
- 2. Do you like to play golf?
- 3. What is your opinion on global warming?
- 4. Are you married?
- 5. Which political party does the best job of promoting economic growth?
- 6. How many times have you gone bowling in the last year?
- 7. What is your political party preference?
- 8. Do you favour or oppose higher tax on fuel as a measure to reduce environmental pollution?
- 9. What is your occupation?
- 10. Please describe your favourite recreational activity.
- 11. How old are you?

Build

Write a preamble that creates a social exchange

- Reduce perceived effort:
 - Provide sufficient and clear instructions
 - Say how long it will take?
- Increase perceived rewards:
 - Can they receive results if interested?
 - Can you offer a small, immediate incentive?
- Build trust
 - Tell respondents what the survey is for
 - Provide contact details including a direct phone number
 - Are responses anonymous or confidential?

Our example: students and social media

- "Our students use social media: why aren't we there?"
- We need some quantitative data



Users

Build

Deploy

Analyse

 Run the survey from approach to follow-up Deploy

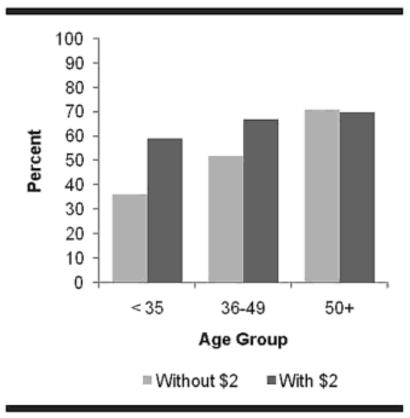
Run the survey from approach to follow-up

- Send the pre-notice from the survey sponsor
- Send the survey with token incentive
- Send a reminder message (no further incentive)
- Send a second copy of the survey
- Thank participants



A token incentive works better than no incentive or a prize draw

Figure 7.3 Effects of a \$2 incentive on the age composition of a completed sample of new driver's license holders in Washington State.



Source: The Influence of Different Techniques on Response Rates and Nonresponse Error in Mail Surveys, by K. J. Miller, 1996, Bellingham, WA: Western Washington University. Unpublished master's thesis.

Users

Build

Deploy

Analyse

- Create summaries and comparisons
- Present the results

Analyse

Compile responses

\$#3	answers	\$250/class-up to 3 classes. \$150 for tests-up to 2
0	62	depends upon my employers contribution
50	34	\$250? initial, plus \$50? each 'renewal'
100	131	Ψ230: Illitial, plus Ψ30: each fellewal
150	25	42
200	57	\$30 - unless my company agreed to pay it ;-)
250	32	don't know-I would want my emp'er to pay
300	31	don't know-i would want my empler to pay
500	84	\$300 first time, \$100 for renewal
1000	44	Have no basis for comparison.
2000	17	
3000	8	\$300 for a 5-year certification
5000	7	I can't say-depends entirely on the certification

A Wordle example: in favour of Facebook



Another: against Facebook



Wordle from the UPA survey on certification



Another Wordle from the UPA survey on certification



Analyse

Publish results - gently

- Don't surprise people with bad news
- Make sure publication is timely
- Keep reports short
- It's OK to have some gaps in the results, "more work needed"



"I've finished the report for you"



Our example: students and social media

- "Our students use social media: why aren't we there?"
- We need some quantitative data



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A tweet with a survey in it



Poll: Do you work on weekends? - http://poll.fm/27ocf #smwork

5 Sep via TweetDeck ☆ Favorite ☎ Retweet ♠ Reply

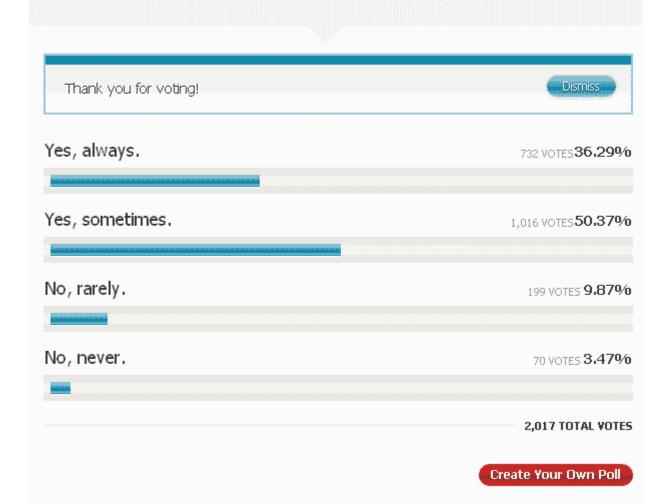
Retweeted by jnottke and 15 others



Sunday 5th September

The results

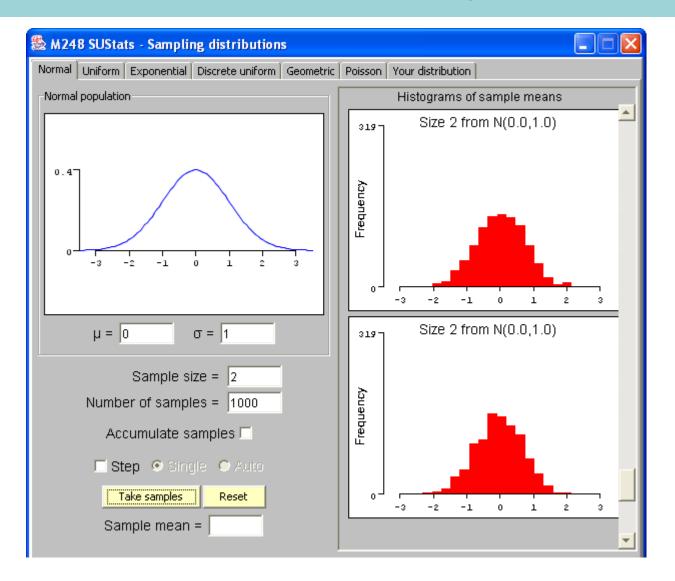
Do you work on weekends? - Results



There are four types of survey error

- Sampling:
 - Some respondents get left out
- Non-response:
 - The people who do respond are different to the people who do not
- Coverage:
 - Some of the population is not included in the sampling frame
- Measurement:
 - Asking the wrong question

You can't avoid sampling error



Avoid non-response error with a better response rate

- More respondents means fewer who do not respond:
 - Less follow-up
 - Less opportunity for them to share factors in common (but different to the respondents)
- The other theory:
 - A low response rate may be independent of any factor
 - About 1% of people just like answering questions
 - This propensity is not correlated with any other factor

Dillman recommends mixed-mode surveys to avoid coverage error

- Telephone surveys have coverage problems:
 - Unlisted numbers
 - 'Do not call' numbers
 - Cell phone-only households
- Mail surveys have coverage problems:
 - New delivery points
 - Shared delivery points
- Internet surveys have coverage problems:
 - People without internet access
 - No directory of email addresses
 - Spam filters

Adding steps to avoid coverage, sampling, and non-response error

Goals

 Establish your goals for the survey

Users

 Find out what users want to tell VOU

 Design your sampling strategy

Build

- Write questions Build the
- questionnaire

Deploy

- Run the survey from approach to follow-up
- Monitor your response rate

Analyse

 Analyse the results

 Cross-check the results

Avoid measurement error by being careful

- Investigate well to have clear goals
- Create well to have good questions
- Keep testing everything, all the time
- Make sure that you analyse the data from your pilot

Adding steps to avoid measurement error

Goals

Establish your goals for the survey

 Decide what you will do based on the results

Users

- Find out what users want to tell you
- Design your sampling strategy

Build

- Write questionsBuild the
- Build the questionnaire
- Usability test
- Pilot the survey

Deploy

- Run the survey from approach to follow-up
- Monitor your response rate

Analyse

Analyse the results

• Cross-check the results

Challenging the theory

- How many steps are practical?
- How much time do you have for a survey?
- Which of those things do you really do?
- Which might you try?



A complete process

Goals

Establish your goals for the survey

 Decide what you will do based on the results

Users

Understand your users??

Design your sampling strategy

Build

- Write questions
- Build the questionnaire
- Usability test
- Pilot the survey

Deploy

- Run the survey from approach to follow-up
- Monitor your response rate

Analyse

Analyse the results

 Cross-check the results

Outline

Comparing processes What the experts say about process Challenging the theory Details of questionnaire design Survey error and how to avoid it Choosing a survey tool Test, test, test

What tools do you use and why?

- What features are important to you?
- What flexibility do you have about choosing a tool?



1. Visitor Survey

Your feedback will help us improve our web site

★ 1. Why did you visit this web site today?

≭2. Were you able to do what you wanted to do today?

) Yes

No

Other (please specify)

≭ 3. Have you any suggestions to improve this web site?

Done

Survey Powered by:

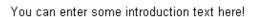
SurveyMonkey

"Surveys Made Simple."

Stellar Simple Survey						
1. Untitled Page						
1. Why are you here today?*						
2. Were you able to do what you wanted to do today?*						
OYes						
○ No						
O Partly						
Other						
3. Have you any suggestions to improve this site?*						
Submit						
Please contact jarrettm@ovi.com if you have any questions regarding t	his survey					

nple Survey for Caroline	
e One	
1. Why are you here today? *	
2. Were you able to do what you v	wanted to do? *
O Yes	
О И∘	
O Partly	
Other	
3. Have you any suggestions to in	nprove this site?
	Submit
	0%
	Online Surveys powered by SurveyGizmo

$FreeOnlineSur {\it v} eysSimpleTest$





*1) Why	are you here today	
*2) Were	e you able to do what you needed to do?	
	O Yes	
	○ No	
	○ Partly ○ Other (Please Specify):	
Ì	Cities (Ficuse Opecity).	
*3) Have	e you any suggestions to improve this site?	
		Finish Survey

Report Abuse | Create online surveys

Tool	Free trial limitations	Visual	Thank you page	Email to a group	Security	Closure	Publication	Export answers
FreeOnline Surveys	one survey every 10 days with up to 10 questions, up to 50 responses, no skip logic	Choice of fixed themes	Vendor's advertising page	No	No	No	Web page	Fixed answers only, to PDF or PowerPoint
Lime Survey	up to 25 responses per month		Can design a simple page	No	"Token" system	Start and end date; quota?	Compre- hensive but cryptic	Excel, CSV and Word format
Poll Daddy	up to 10 questions per survey, up to 100 responses per month	Choice of fixed themes	Vendor's signup page	Yes, but we had problems with it	Yes, allow or deny access; password	By quota, and by date and time	Web page plus filters	No
Stellar Survey	up to 10 surveys, up to 10 questions per survey, up to 100 responses	Choice of fixed themes	Vendor's signup page	Yes, to an Address Book	One response per computer, user can edit answers	By date and time	Web page	Limited export to PDF
Survey Gizmo	14 days, up to 250 responses, no skip logic	Wide choice of fixed themes	Can design a page or direct to your choice of page	5 test emails (results discarded)	No	No	Web page	Excel and CSV format
Survey Monkey	up to 10 questions per survey, up to 100 responses per month, no skip logic	Choice of fixed themes	Vendor's advertising page	No	No	No	Web page	No 98
	skip logic							90

Outline

Comparing processes
What the experts say about process
Challenging the theory
Details of questionnaire design
Survey error and how to avoid it
Choosing a survey tool
Test, test, test

Build

Usability test the questionnaire

- Is the time involved appropriate?
- Are questions clear and unambiguous?
- Is the questionnaire interesting for the respondents?



Build

Usability test the questionnaire

- Is the time involved appropriate?
- Are questions clear and unambiguous?
- Is the questionnaire interesting for the respondents?
- Add some probes from cognitive interviewing
 - What came to mind when you were answering this question?
 - What did that question mean to you?
 - How did you come up with that answer?

Build

Pilot test the questionnaire

- Run a small sample
- Try analyzing the results
- Check the results against the survey goals
- Eliminate off-topic questions
- Confirm the delivery method for target group

Outline

Acknowledgements and references
Contact details

Acknowledgement and references

- Thanks to Karen Bachmann
 - Workshop started as one that we presented together in 2002 and 2003
- Books on survey design
 - Dillman, D.A., Smyth, J.D. and Christian, L.M. (2009)
 Internet, Mail and Mixed Mode Surveys: The Tailored Design Method
 - Very practical, informed by many years' research. Written in a straightforward style.
 - The earlier editions (1999 and 2007) are also good and you may be able to get one cheaply second-hand
 - Gilham, Bill (2008) "Developing a questionnaire" Continuum Books
 - Thin, clear and practical book that takes you through the survey process.
 - My edition is the 2000; there is a newer one in 2008 which I'm sure will be even better
 - Schuman, H. and Presser, S. (1996) "Questions and Answers in Attitude Surveys: Experiments on Question Form, Wording, and Context"
 - Thorough analysis of all the ways in which questions can be slippery, based on many years' research.

Other references

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Wrap up and feedback

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